



AMPACS CORPORATION

2022Q3 Investor Conference

NOV.28 2022

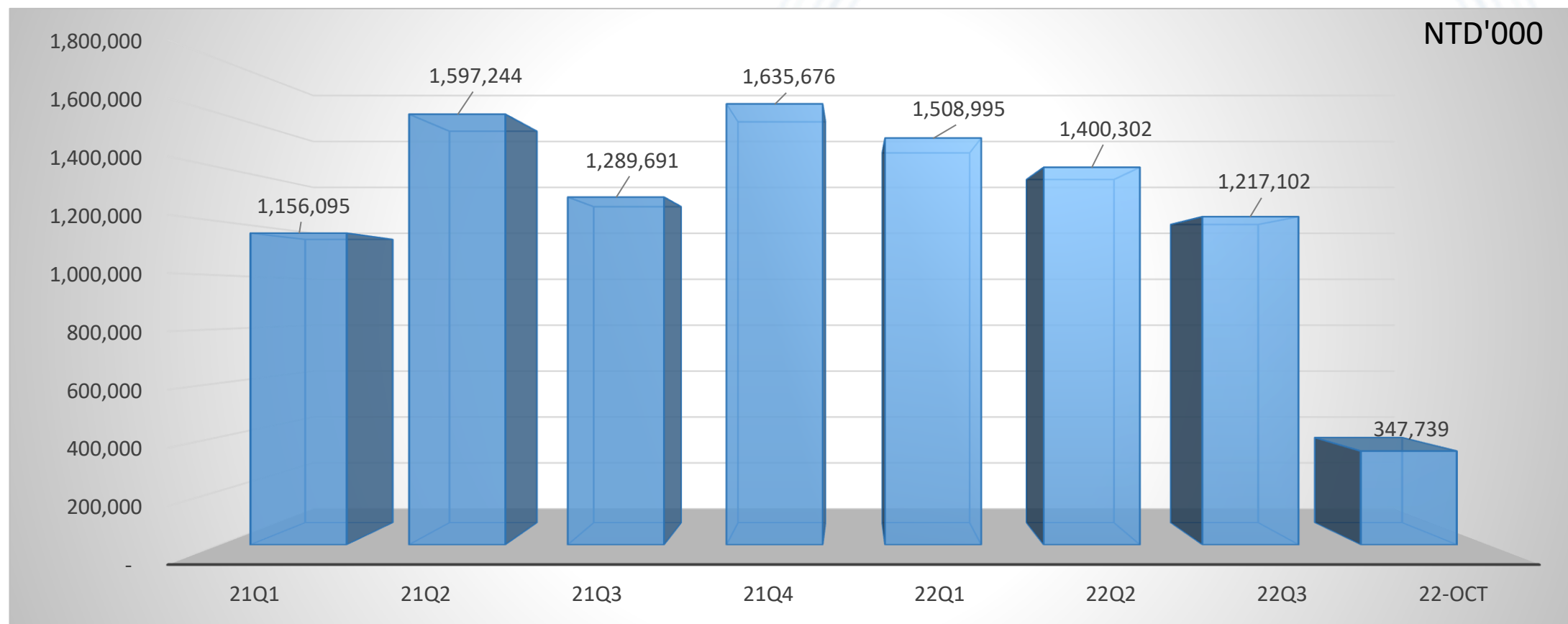
James Hsu



Safe Harbor Notice

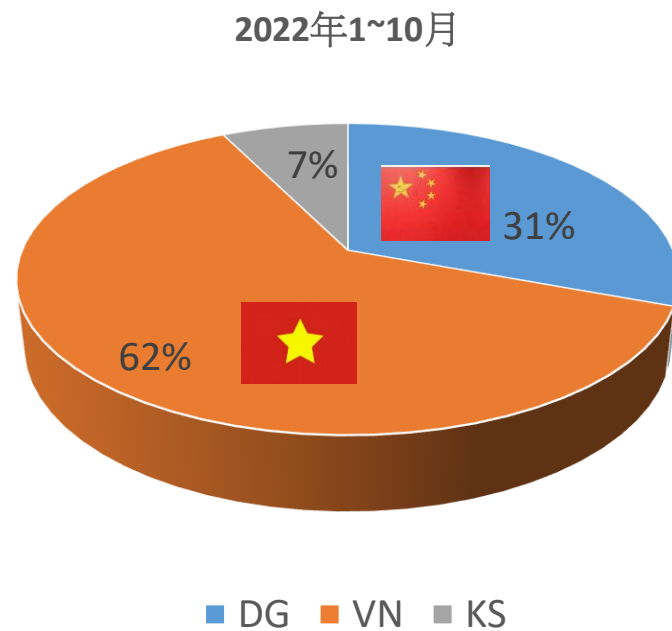
These factors may cause actual results materially different from the information provided herein. The factors include the impact of competitive products and pricing, timely acceptance of products design by our customers, timely introduction of new technologies, ability to ramp new products into volume, industry wide shifts in supply, market oversupply, availability of manufacturing capacity, financial stability in end markets, unexpected costs and expenses, any merger and acquisition associated uncertainties such as obtaining of regulatory approval or integration delay, loss of significant customers, involvement in legal or administrative proceedings, new regulations that may impact our business operation, fluctuations in foreign exchange rates, global economic conditions or non-economic conditions and any other risks factors.

Consolidated Revenue

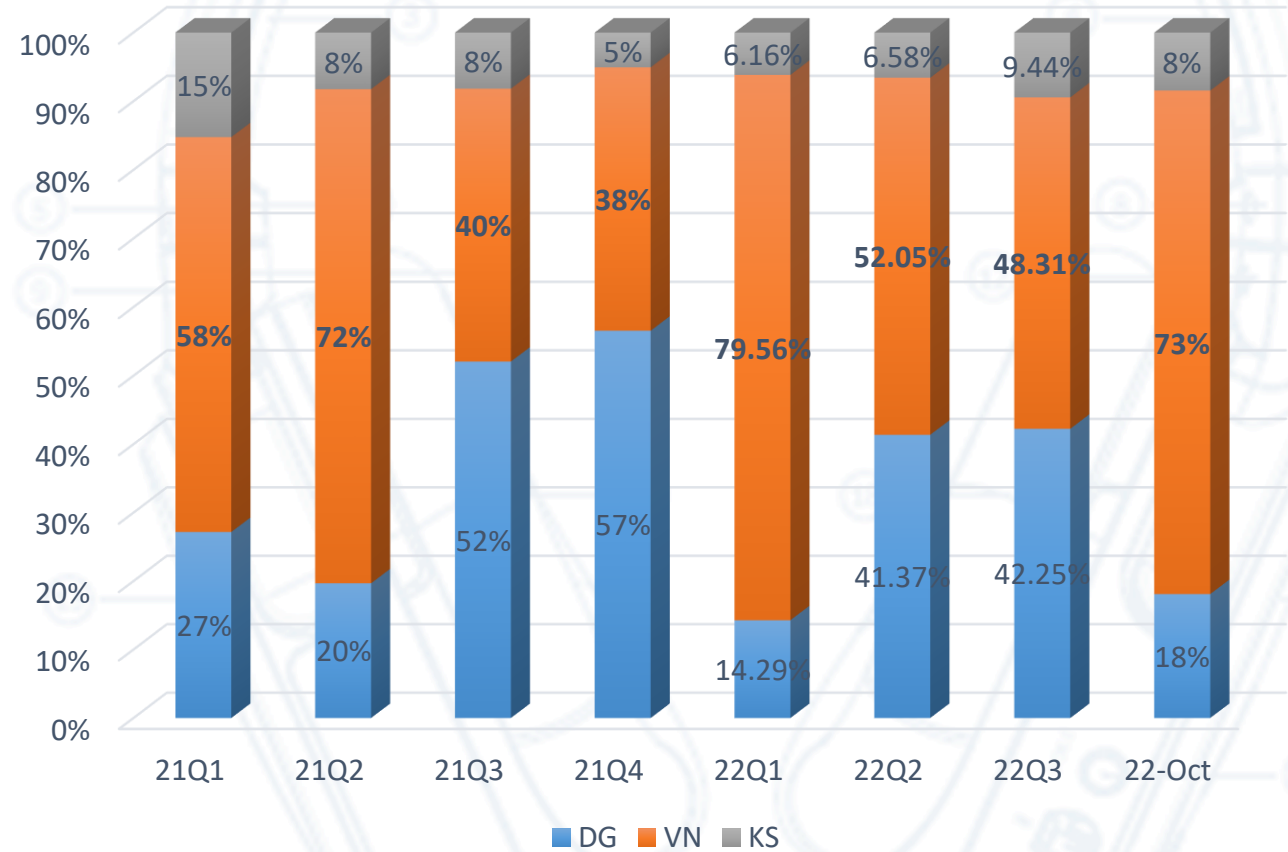


註:10月為自結公告數

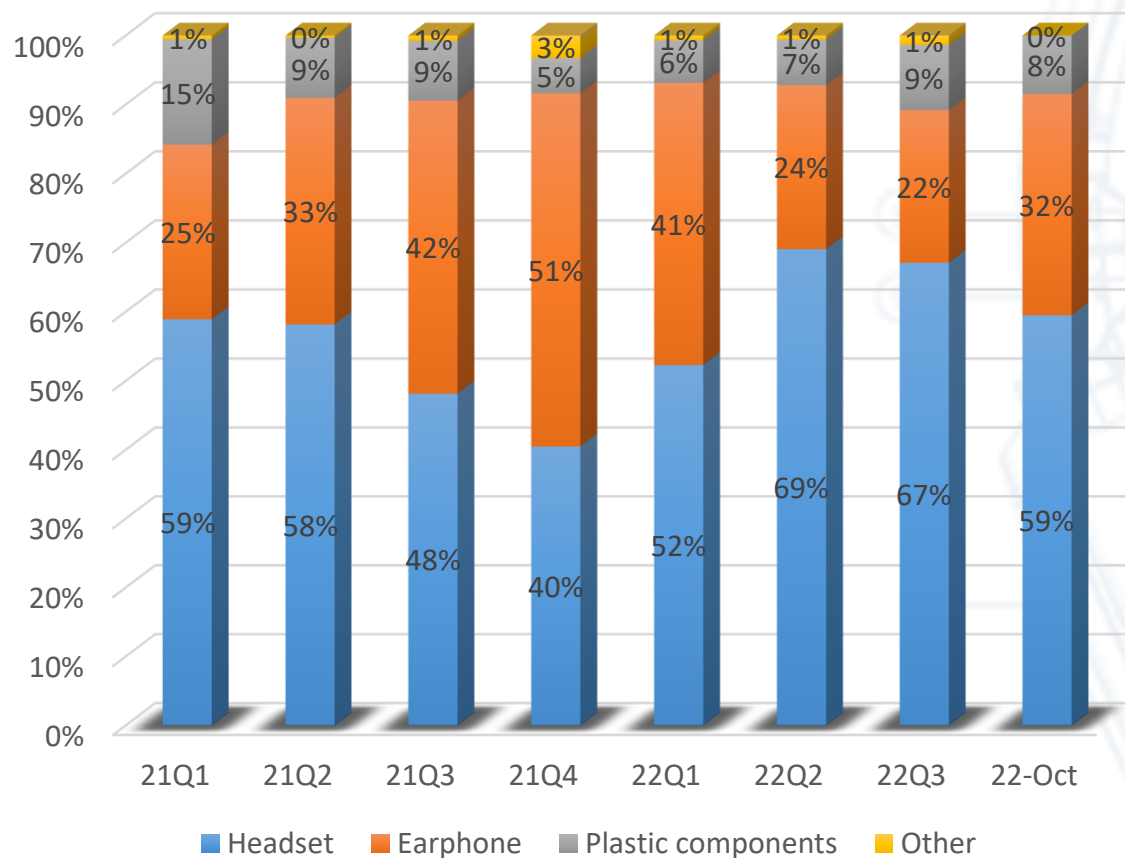
Revenue Percentage By Regional shipment



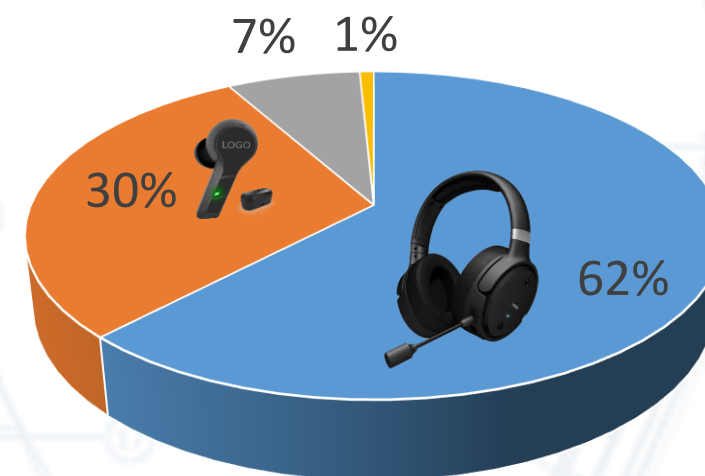
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Revenue Percentage by Product



2022年1~10月



■ Headset
 ■ Earphone
 ■ Plastic components
 ■ Other

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Consolidated Income Statement

ITEM	NTD'000	2022Q3	2022Q2	2022Q1	2021Q3
Operating Revenue		1,212,609	1,401,960	1,509,971	1,291,678
Operating Cost		(996,780)	(1,238,861)	(1,357,961)	(1,241,801)
Gross profit		215,829	163,099	152,010	49,877
Operating Expenses		(154,671)	(149,392)	(144,302)	(154,349)
Non-Operating Income		(5,196)	17,810	44,520	27,131
Net Income		37,772	10,690	35,440	(56,897)
Key Indices					
Gross profit margin		17.80%	11.63%	10.07%	3.86%
Operating profit margin		5.04%	0.98%	0.51%	-8.09%
EPS		0.26	0.07	0.23	(0.38)

Consolidated Balance Sheet

ITEM	NTD'000	2022Q3	2022Q2	2021Q3
Cash and Cash Equivalents		123,492	175,957	437,836
Account Receivable		1,389,967	1,713,597	1,316,490
Inventories		1,954,204	2,257,012	2,281,241
Other Current Assets		571,817	595,881	494,237
Property, plant and equipment		3,643,759	3,605,293	3,415,796
Other Non-current Assets		936,135	888,204	1,123,410
Total Assets		8,619,374	9,235,944	9,069,010
Short-term loan		3,151,478	3,184,441	2,904,310
Account Payable		1,203,473	1,709,844	1,460,745
Other Current Liabilities		572,404	693,226	803,748
Other Non-Current Liabilities		848,279	865,439	926,745
Total Liabilities		5,775,634	6,452,950	6,095,548
Total Shareholders' Equity		2,843,740	2,782,994	2,973,462
Key Indices				
Accounts Receivable Turnover		3.13	3.35	3.58
A/R Turnover Days		117	109	103
Debt ratio		67%	70%	67%

Consolidated Cash Flow Statement

ITEM	NTD'000	2022Q3	2022Q2	2021Q3
Net cash inflow (out) from operating activities		293,568	(14,251)	(174,510)
Net cash inflow (out) from investing activities		(76,573)	(184,883)	(216,495)
Net cash inflow (out) from financing activities		(157,698)	188,019	248,525
Effects of exchange rate changes on the balance of cash		(111,762)	52,212	(16,238)
Cash and cash equivalents at the beginning of the period		175,957	134,860	596,554
Cash and cash equivalents at the end of the period		123,492	175,957	437,836
Capital expenditures		(43,624)	(76,219)	(14,125)
Free Cash Flow		249,944	(90,470)	(188,635)

Recap of Recent Major Events

- Joint venture with ABILITY in VN

A joint venture with ABILITY established a subsidiary in Vietnam. The capital is NT\$150 million. AMPACS is expected to invest NT\$60 million to acquire 40% equity.

The investment of NT\$50 million in the first phase of the joint venture subsidiary has been completed.

The investment of NT\$20 million by AMPACS has been completed.

Q & A



The background of the slide is a photograph of a modern, multi-story office building with a yellow and white facade and large glass windows. Overlaid on the building is a faint, light blue technical diagram consisting of a large circular arc with various nodes and connecting lines, resembling a network or data flow diagram.

AMPACS CORPORATION THANK YOU